

# **BRAND REPORT**

# FOR THE 6 MONTH PERIOD ENDED JANUARY 2017



A publication of NEJM Group, a division of the Massachusetts Medical Society

No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment which must be made by the user of the report.

860 Winter St

Waltham, MA 02451 Tel. No.: (781) 434-7153 Fax No.: (781) 893-0413

www.nejm.org

The New England Journal of Medicine THE NEW ENGLAND JOURNAL OF MEDICINE, the flagship publication of NEJM Group, is an essential and trusted source of significant new medical knowledge and clinical best practices. Each week NEJM brings original, groundbreaking, peer-reviewed medical research, at the intersection of biomedical science and clinical practice, to the world's most influential physicians. NEJM physician editors set the standard for selectivity, editorial rigor, and innovative presentation of research studies, review articles, cases, commentary, medical illustrations and data. Clinicians, researchers, educators and the medical community worldwide rely on NEJM to connect them with the latest advances in health care.

### **FIELD SERVED**

THE NEW ENGLAND JOURNAL OF MEDICINE serves physicians and other professionals and institutions allied to the health care field.

## **DEFINITION OF RECIPIENT QUALIFICATION**

Qualified recipients are physicians with specialties reported in Paragraph 3a herein, medical students, medical libraries, hospitals, institutions and others allied to the field.

# **CHANNELS**



# **EXECUTIVE SUMMARY**

Below are the Average contacts per occurrence, including frequency per period reported

	Non-Paid	Paid	Average
THE NEW ENGLAND JOURNAL OF MEDICINE (26 issues in the period)	20,180	87,613	107,793

/		
	AVERAGE NON-QUALIFIED	CIRCULATION
	NON-QUALIFIED Not Included Elsewhere	Copies
	Other Paid Circulation	3,102
	Advertiser and Agency	296
	Allocated for Trade Shows and Conventions	172
_	All Other	7,654
	TOTAL	11,224

	Total Q	ualified	Qualified	Qualified Non-Paid		ed Paid
QUALIFIED CIRCULATION	Copies	Percent	Copies	Percent	Copies	Percent
Individual	94,406	87.6	17,232	16.0	77,174	71.6
Sponsored Individually Addressed	-	-	_	-	-	_
*Membership Benefit	13,331	12.3	2,948	2.7	10,383	9.6
*Multi-Copy Same Addressee	56	0.1	-	-	56	0.1
Single Copy Sales	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	107,793	100.0	20,180	18.7	87,613	81.3

	USA Edition			C	Canadian Edition			International Edition		
2016/2017 Issue	Qualified Non-Paid	Qualified Paid	Qualified USA	Qualified Non-Paid	Qualified Paid	Qualified Canadian	Qualified Non-Paid	Qualified Paid	Qualified International	Total Qualifi
lugust 4	21,462	72,178	93,640	1,371	2,219	3,590	96	14,600	14,696	111,92
lugust 11	21,464	72,051	93,515	1,371	2,220	3,591	96	14,623	14,719	111,8
lugust 18	21,481	71,820	93,301	1,371	2,216	3,587	96	14,570	14,666	111,5
lugust 25	21,484	71,766	93,250	1,369	2,206	3,575	96	14,573	14,669	111,4
September 1	21,452	71,693	93,145	1,366	2,193	3,559	97	14,496	14,593	111,2
September 8	21,508	71,550	93,058	1,365	2,195	3,560	98	14,507	14,605	111,2
September 15	21,432	71,426	92,858	1,361	2,181	3,542	98	14,484	14,582	110,9
September 22	21,429	71,168	92,597	1,361	2,174	3,535	98	14,436	14,534	110,6
September 29	21,421	71,199	92,620	1,361	2,173	3,534	98	14,458	14,556	110,7
October 6	21,398	71,264	92,662	2,136	2,164	4,300	94	14,457	14,551	111,5
october 13	21,402	71,221	92,623	2,134	2,154	4,288	94	14,434	14,528	111,4
October 20	21,399	71,163	92,562	2,133	2,149	4,282	94	14,364	14,458	111,3
October 27	12,700	70,945	83,645	1,268	2,140	3,408	101	14,285	14,386	101,4
November 3	12,697	71,042	83,739	1,268	2,139	3,407	96	14,299	14,395	101,5
November 10	12,799	71,080	83,879	1,258	2,141	3,399	95	14,246	14,341	101,6
lovember 17	12,697	70,968	83,665	1,258	2,137	3,395	96	14,221	14,317	101,3
November 24	12,702	71,021	83,723	1,258	2,128	3,386	95	14,208	14,303	101,4
ecember 1	12,705	70,831	83,536	1,258	2,123	3,381	95	14,156	14,251	101,1
December 8	12,704	70,567	83,271	1,258	2,098	3,356	95	14,086	14,181	100,8
December 15	12,718	70,483	83,201	1,257	2,083	3,340	95	14,047	14,142	100,6
December 22	21,024	70,548	91,572	1,255	2,074	3,329	89	14,057	14,146	109,0
December 29	21,018	70,548	91,566	2,031	2,079	4,110	88	14,065	14,153	109,8
January 5	20,241	71,556	91,797	2,032	2,078	4,110	86	13,721	13,807	109,7
anuary 12	20,246	71,314	91,560	2,032	2,067	4,099	85	13,646	13,731	109,3
anuary 19	20,234	71,120	91,354	2,032	2,064	4,096	84	13,641	13,725	109,1
anuary 26	20,243	71,302	91,545	2,032	2,066	4,098	85	13,760	13,845	109,4

3a. BUSINESS/OCCUPATION BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF JANUARY 5, 2017 This issue is 1.9% or 1,998 copies above the average of the other 25 issues reported in Paragraph 2.

This journal conforms to the uniform specialty/professional activity breakout which was developed by the BPA Worldwide advertiser, agency and the publisher committee for the Physicians Market in September 1972, revised June 1975, January 1976, July 1986, August 1993, and November 1997, requiring participating publications to report their circulation on a comparable basis. A copy of the comparability brochure can be obtained from BPA Worldwide.

4		USA PROFESSIONAL CLASSIFICATION	TOTAL QUALIFIED	PERCENT OF TOTAL	QUALIFIED NON-PAID	QUALIFIED PAID	RESIDENTS (C (See Note 2)
4	A ACA	Allergy Adult Cardiothoracic Anesthesiology (see Note 2)	131 7	0.1	13	118 5	2
2	ADL	Adolescent Medicine (Pediatrics)	35	-	3	31	1
1	ADM	Addiction Medicine	35	-	2	31	2
	ADP	Addiction Psychiatry (See Note 2)	7	-	-	7	-
5	Al	Allergy & Immunology	474	0.4	11	450	13
6 3	ALI	Allergy & Immunology/Diagnostic Laboratory	1	-	-	1	-
3	AM AMF	Aerospace Medicine Adolescent Medicine - Family Medicine (see Note 2)	25 1	-	-	16 1	9
	AMI	Adolescent Medicine - Internal Medicine (See Note 2)	3	-	-	2	1
7	AN	Anesthesiology	1,373	1.3	100	1,220	53
	APM	Anesthesiology Pain Management (See Note 2)	23	-	1	22	-
	AR	Abdominal Radiology (See Note 2)	179	0.2	1	161	17
90	AS	Surgery, Abdominal	10	-	1	5	4
55	ATP	Pathology, Anatomic	92	0.1	6	85	1
57	BBK	Pathology, Blood Banking	43 3	-	-	43 3	-
8	CBG CCA	Clinical Biochemical (See Note 2) Anesthesiology, Critical Care	68	0.1	2	60	6
10	CCM	Critical Care Medicine	444	0.4	2	409	33
	CCP	Pediatrics, Critical Care (See Note 2)	79	0.1	-	76	3
93	CCS	Surgery, Critical Care	45	-	-	42	3
9	CD	Cardiovascular Diseases	8,655	7.9	4,232	4,257	166
	CG	Clinical Genetics (See Note 2)	16	-	-	16	-
38	CHN	Neurology, Child	100	0.1	2	96	2
80	CHP	Psychiatry, Child	113	0.1	19	94	-
59	CHS	Congenital Cardiac Surgery (See Note 2) Pathology, Clinical	4 75	0.1	3	4 70	2
59	CMG	Clinical Molecular G (See Note 2)	75	0.1	3	70	-
	CN	Neurology, Clinical Neurophysiology (See Note 2)	13	-	-	12	1
92	CRS	Surgery, Colon & Rectal	55	0.1	7	48	-
	CS	Surgery, Cosmetic (See Note 2)	2	-	-	2	-
	CTR	CardioThoracic Radio (See Note 2)	4	-	-	4	-
11	D	Dermatology	677	0.6	36	617	24
	DBP	Develop - Behavior Ped (See Note 2)	8	-	-	8	-
14	DIA	Diabetes	59	0.1	6	52	1
12 86	DMP DR	Dermatopathology	21 404	0.4	- 51	20 345	1 8
00	DS	Radiology, Diagnostic Dermatologic Surgery (See Note 2)	17	0.4	1	16	0
	EFM	Emergency Medicine/Family Medicine (See Note 2)	41	-	1	33	7
15	EM	Emergency Medicine	1,335	1.2	42	1,202	91
16	END	Endocrinology	1,327	1.2	42	1,243	42
	EP	Epidemiology (See Note 2)	38	-	1	35	2
	ESM	Sports Medicine, Eme (See Note 2)	1	-	-	1	-
	ETX	Medical Toxicology (See Note 2)	10	-	-	9	1
61	FM FOP	Family Medicine (See Note 2)	2,728 53	2.5 0.1	80 3	2,648 49	1
18	FP	Pathology, Forensic Family Practice	439	0.1	2	49	437
19	FPG	Family Practice, Geriatric Medicine	60	0.4	5	54	1
17	FPS	Facial Plastic Surgery, Otolaryngology	7	-	-	6	1
	FSM	Family Practice, Sports Medicine (See Note 2)	16	-	2	10	4
20	GE	Gastroenterology	2,001	1.8	58	1,889	54
	GER	Geriatrics (See Note 2)	2	-	-	2	-
22	GO	Gynecological Oncology	58	0.1	2	55	1
21	GP	General Practice	353	0.3	45	279	29
78 94	GPM GS	Preventive Medicine, General Surgery, General	95 1,172	0.1 1.1	6 137	89 915	120
23	GYN	Gynecology	146	0.1	28	116	2
23 24	HEM	Hematology	487	0.1	16	461	10
	HEP	Hepatology (See Note 2)	71	0.1	3	67	1
62	HMP	Pathology, Hematology	31	-	1	28	2
95	HNS	Surgery, Head and Neck	6	-	-	6	-
	НО	Hematology & Oncology (See Note 2)	4,596	4.2	2,848	1,627	121
	HOS	Hospitalist (See Note 2)	756	0.7	24	685	47
	HPN	Hospice & Palliative Medicine (Psychiatry & Neurology) (See Note 2)	45	-	-	40	5
	HPR	Hospice & Palliative Medicine (Physical Medicine & Rehabilitation) (See Note 2)	18	_	_	16	2
	HS	Hand Surgery (See Note 2)	28	-	5	23	-
	HSO	Surgery of the Hand (Orthopedics) (See Note 2)	4	-	-	3	1
	IC	Interventional Cardiology (See Note 2)	268	0.2	17	242	9
28	ICE	Internal Medicine, Cardiac – Electrophysiology	125	0.1	4	118	3
0.0	ID	Infectious Diseases	4,885	4.5	3,083	1,737	65
20	IEC	Internal Medicine/Emergency Med/Critical Care Med (See Note 2)	36		-	23	13
26							
	IFP	Internal Medicine/Family Medicine (See Note 2)	136	0.1	1	105	30
25 25		Internal Medicine/Family Medicine (See Note 2) Immunology Internal Medicine/Diagnostic Laboratory Immunology	136 63	0.1	3	105 59	30

# 3a. (CONTINUED)

	(CONT	USA PROFESSIONAL CLASSIFICATION	TOTAL QUALIFIED	PERCENT OF TOTAL	QUALIFIED NON-PAID	QUALIFIED PAID	RESIDENTS (C) (See Note 2)
	IMD	Internal Medicine/Dermatology (See Note 2)	14	-	1	7	6
30	IMG	Internal Medicine, Geriatrics	500	0.5	16	473	11
	INM	Internal Medicine/Nuclear Medicine (See Note 2)	4	- 0.1	-	4	- 15
	IPM ISM	Internal Medicine/Prevent (See Note 2) Sports Medicine, Int (See Note 2)	79 2	0.1	3	61 1	15 1
31	LM	Legal Medicine	19	-	4	13	2
31		Internal Medicine/Medical Genetics (See Note 2)	12	-		12	_
	MDM	, , ,	49	-	5	42	2
	MEM	<u> </u>	47	-	2	30	15
32	MFM	Maternal & Fetal Medicine	142	0.1	1	140	1
	MG	Medical Genetics (See Note 2)	46	-	1	43	2
	MGG	Molecular Genetic Pathology-Medical Genetics (See Note 2)	4	-	-	4	-
	MGP	Molecular Genetic Pathology-Pathology (See Note 2)	10	-	-	9	1
33	MM	Medical Microbiology	8	-	-	8	-
	MN	Internal Medicine/Neurology (See Note 2)	10	-	-	9	1
	MP	Internal Medicine/Psychiatry (See Note 2)	22	-	3	11	8
	MPD MPM	Internal Medicine, Pediatrics (See Note 2)	450 16	0.4	26	339 13	85 3
	MSR	Internal Medicine/Physical Medicine & Rehabilitation (See Note 2)  Muscularskeletal Radi (See Note 2)	10	-	-	13	-
37	N	Neurology	1,512	1.4	40	1,402	70
31	NC	Nuclear Cardiology (See Note 2)	3	1.4		3	-
	NDN	Neurodylp Disab Psyc (See Note 2)	-	-		-	-
	NDP	Neurodevelopmental Disabilities Pediatrics (See Note 2)	1	-	-	1	-
36	NEP	Nephrology	1,886	1.7	29	1,802	55
39	NM	Nuclear Medicine	59	0.1	6	53	-
	NMN	Neuromuscular Medicine (Neurology) (See Note 2)	6	-	-	6	-
	NNM	Neurology/Nuclear Medicine (See Note 2)	16	-	-	14	2
	NO	Otology/Neurotology (See Note 2)	6	-	1	5	-
64	NP	Pathology, Neuropathology	37	-	2	34	1
34	NPM	Neonatal-Perinatal Medicine	218	0.2	7	207	4
40	NR	Nuclear Radiology	1	-	-	1	-
96	NS	Surgery, Neurological	310	0.3	23	272	15
41	NTR	Nutrition	22	-	2	19	1
40	NUP	Neuropsychiatry (See Note 2)	12	-	2	10	-
48	OAR	Orthopedic Surgery, Adult Reconstructive Orthopedics	1	- 4.0	-	1	-
43	OBG	Obstetrics & Gynecology	1,380	1.3	112	1,232	36
42 44	OBS	Obstetrics Obstetrics & Cynacology/Critical Care Madicine	8	-	-	8	-
44	OCC OFA	Obstetrics & Gynecology/Critical Care Medicine Foot & Ankle, Orthop (See Note 2)	3	-	1	2	-
45	OM	Occupational Medicine	183	0.2	12	169	2
73	OMF	Surgery, Oral & Maxi (See Note 2)	46	-	-	45	1
	OMM	- · · · · · · · · · · · · · · · · · · ·	13	_	_	10	3
50	OMO	Orthopedic, Musculoskeletal Oncology	2	-	-	2	-
46	ON	Oncology, Medical	3,227	3.0	1,738	1,468	21
51	OP	Orthopedic Surgery, Pediatric Orthopedics	7	-	-	7	-
47	OPH	Ophthalmology	556	0.5	67	477	12
97	ORS	Surgery, Orthopedic	489	0.5	92	385	12
103	OS	Other Specialty	292	0.3	34	245	13
52	OSM	Orthopedic Surgery, Sports Medicine	15	-	2	12	1
	OSS	Orthopedic Surgery, Spine (See Note 2)	17	-	1	16	-
54	ОТО		264	0.2	36	224	4
53	OTR	Orthopedic Surgery, Trauma	2	-	-	2	-
79 75	P	Psychiatry  Pharmacology Clinical	1,362	1.3	142	1,185	35
75	PA	Pharmacology, Clinical  Padiatric Aposthosialogy (See Note 2)	57 13	0.1	2 1	53 12	2
	PAN PCC	Pediatric Anesthesiology (See Note 2) Pulmonary Critical Care (See Note 2)	1,330	1.2	7	1,178	- 145
58	PCH	Pathology, Chemical	4	1.∠	1	1,178	145
60	PCP	Pathology, Cytopathology	8	-	1	6	1
00	PCS	Pediatric, Cardiothor (See Note 2)	1	-		1	
66	PD	Pediatrics	2,156	2.0	148	1,963	45
67	PDA	Pediatrics, Allergy	25			25	-
68	PDC	Pediatrics, Cardiology	90	0.1	2	87	1
	PDD	Pediatric Dermatology (See Note 2)	2	-	-	2	-
70	PDE	Pediatrics, Endocrinology	87	0.1	2	84	1
	PDI	Pediatric Infectious (See Note 2)	80	0.1	-	77	3
	PDO	Pediatric Otolaryngology (See Note 2)	6	-	-	6	-
74	PDP	Pediatrics, Pulmonology	62	0.1	2	58	2
87	PDR	Radiology, Pediatric	19	-	1	18	-
98	PDS	Surgery, Pediatric	65	0.1	3	61	1
	PDT	Medical Toxicology (See Note 2)	-	-	-	-	-
	PE	Pediatric Emergency (See Note 2)	15	-	-	12	3
	PEM	Pediatrics, Emergency Medicine (See Note 2)	14	-	-	13	1
74	PFP	Forensic Psychiatry (See Note 2)	6	- 0.4	-	6	-
71	PG PHL	Pediatrics, Gastroenterology Phlebology (See Note 2)	50 10	0.1	2	50	-
	PHI	FILEDOIOSA (See Note 7)	10	-	7	8	-

	,	USA PROFESSIONAL CLASSIFICATION	TOTAL QUALIFIED	PERCENT OF TOTAL	QUALIFIED NON-PAID	QUALIFIED PAID	RESIDENTS (C (See Note 2)
	PHM	Pharmaceutical Medicine (See Note 2)	67	0.1	-	57	10
72	PHO	Pediatrics, Hematology-Oncology	180	0.2	-	174	6
82	PHP	Public Health	128	0.1	13	109	6
76	PLM PM	Palliative Medicine (See Note 2) Physical Medicine & Rehabilitation	52 225	0.1 0.2	3 9	46 206	3 10
10	PME	Pain Management (See Note 2)	20	0.2	2	206 17	10
	PMM	Pain Medicine (See Note 2)	19	-	1	17	1
	PMP	Pain Medicine (See Note 2) Pain Medicine (Physical Medicine & Rehabilitation) (See Note 2)	19	-		1	
73	PN	Pediatrics, Nephrology	48	-	1	46	1
	PO	Pediatric Ophthalmol (See Note 2)	6	-	-	6	-
	PP	Pediatrics, Pathology (See Note 2)	14	-	-	14	-
	PPN	Pain Medicine Psychiatry (See Note 2)	-	-	-	-	-
	PPR	Pediatric Rheumatology (See Note 2)	17	-	1	14	2
	PRS	Sports Medicine (Physical Medicine & Rehabilitation) (See Note 2)	2	-	-	1	1
99	PS	Surgery, Plastic	150	0.1	19	126	5
56	PTH	Pathology, Anatomic/Clinical	946	0.9	54	873	19
	PTX	Medical Toxicology Preventive Medicine (See Note 2)	3			3	
33	PUD	Pulmonary Diseases	1,298	1.2	26	1,262	10
31	PYA	Psychoanalysis	23	-	9	14	-
	PYG	Geriatric Psychiatry (See Note 2)	15	-	1	14	-
85	PYM	Psychosomatic Medicine (See Note 2)	10 477	- 0.4	2	8 414	- 11
38	R REN	Radiology Reproductive Endocrinology	79	0.4 0.1	49 2	77	14
39	RHU	Rheumatology	946	0.9	18	912	16
59	RNR	Neuroradiology (See Note 2)	42	0.9	2	37	3
34	RO	Radiation Oncology	419	0.4	16	386	17
,	SCI	Spinal Cord Injury M (See Note 2)	1	-	-	1	-
	SME	Sleep Medicine (See Note 2)	36	-	3	32	1
	SMI	Internal Medicine, Sleep Medicine (See Note 2)	22	-	3	18	1
	SMN	Sleep Medicine Psychiatry (See Note 2)	1	-	-	1	-
	SO	Surgical Oncology (See Note 2)	83	0.1	3	78	2
	SP	Selective Pathology (See Note 2)	-	-	-	-	-
	THP	Transplant Hepatology (Internal Medicine) (See Note 2)	5	-	-	5	-
100	TRS	Surgery, Traumatic	19	-	-	18	1
	TS	Surgery, Thoracic (See Note 2)	393	0.4	24	359	10
	TTS	Transplant Surgery (See Note 2)	31	-	-	31	-
101	U	Urological	306	0.3	37	257	12
	UCM	Urgent Care Medicine (See Note 2)	27	-	1	22	4
	UM	Under Sea Medicine (See Note 2)	4	-	-	4	-
	UME	Undersea & Hyperbaric Medicine (Emergency Medicine) (See Note 2)	2	_	_	1	1
	UP	Pediatric Urology (See Note 2)	7	-	1	6	-
L04	US	Other Unspecified	3,496	3.2	629	2,432	435
	VIR	Vascular Inter-Radiology (See Note 2)	23	-	2	21	-
	VM	Vascular Medicine (See Note 2)	13	-	1	9	3
	VN	Vascular Neurology (See Note 2)	10	-	-	9	1
L02	VS	Surgery, Vascular	194	0.2	13	176	5
L05		Inactive	514	0.5	1	511	2
	X	Sponsored (See Note 2)	-	-	-	-	4 700
		Total Copies to Physicians	83,670	76.2	20,241	58,697	4,732
		Percent to Physicians	76.2	-	18.4	53.5	4.3
		Physicians (See Note 1)					
		Canada	3,913	3.6	2,032	1,811	70
		International	11,955	10.9	86	10,625	1,244
		Miscellaneous Institutions (See Note 1)	,			.,.	· · · · · · · · · · · · · · · · · · ·
		USA	379	0.4	-	379	
		Canada	16	-	-	16	-
		International	422	0.4	-	422	
09		Hospitals					
		USA	402	0.4	-	402	
		Canada	45	-	-	45	
		International	196	0.2	-	196	
11		Medical Libs., Schools & Associations					
		USA	789	0.7	-	789	
		Canada	21		-	21	
		International	133	0.1	-	133	
12		Medical Students	0.450	2.2		0.450	
		USA Canada	3,456 50	3.2	-	3,456 50	

50 743

3,101

65 358 **109,714** 

TOTAL QUALIFIED CIRCULATION

0.7

2.8

0.1 0.3 **100.0** 

Note 1 - Non-comparable additional data reported at the publisher's option. Note 2 - Additional category reported beyond comparability program.

Canada International Others Allied to the Field USA

Canada International

6,046

22,359

50 743

3,101

65 358 **81,309** 

113

. А	CANADA PROFESSIONAL CLASSIFICATION Allergy	TOTAL QUALIFIED 2	PERCENT OF TOTAL	QUALIFIED NON-PAID	QUALIFIED PAID 2	RESIDENTS ( (See Note 2
ADL	Adolescent Medicine	1	-	-	1	-
AI AM	Allergy & Immunology Aerospace Medicine	13 1	-	-	13 1	-
AN	Anesthesiology	42	-	-	40	2
5 ATP BC	Pathology, Anatomic Biochemistry (See Note 2)	6 4	-	-	5 4	1
CCM	Critical Care Medicine	32	-	-	30	2
CD CHN	Cardiovascular Diseases Neurology, Child	490	0.5	341	147 1	2
CHP	Psychiatry, Child	1 2	-	-	2	-
CLP	Clínical Páthology (See Note 2) Surgery, Colon & Rectal	-	-	-	-	-
CRS D	Dermatology	14	-	-	14	-
DIA	Diabetes	-	-	-	-	-
DLI DR	Diagnostic Lab Immunology (See Note 2) Radiology, Diagnostic	-	-	-	- 5	-
EM	Emergency Medicine	5 49	-	-	5 47	2
END	Endocrinology	274	0.3	216	57	1
FOP FM	Pathology, Forensic Family Medicine	1 215	0.2	4	1 209	2
GE	Gastroenterology	825	0.8	768	57	-
GER	Geriatrics (see Note 2)	12	-	-	12	-
GO GP	Gynecological Oncology General Practice	1 85	0.1	1 1	82	2
GPM	Preventive Medicine, General	1	-	-	1	-
GS GYN	Surgery, General Gynecology	39 1	-	-	39 1	-
HEM	Hematology	84	0.1	4	79	1
ID	Hematology Infectious Diseases	56	0.1	-	52	4
IG IM	Immunology Internal Medicine	385	0.4	18	324	43
IMM	Immunology (See Note 2)	3	-	-	3	-
MFM MM N	Maternal & Fetal Medicine Medical Microbiology	2 11	-	-	2 11	-
N	Neurology	61	0.1	-	60	1
NA	Neuropathology (See Note 2)	1	-	-	1	-
NEP NM	Nephrology Nuclear Medicine	69 2	0.1	-	69 2	
NPM	Neonatal-Perinatal Medicine	2	-	-	2	-
NS NTR	Surgery, Neurological	5	-	-	5	-
OBG	Nutrition Obstetrics & Gynecology	15	-	1	14	_
OBS	Obstetrics	1	-	-	1	-
OBG OBS OM ON	Occupational Medicine Oncology, Medical	5 503	-	440	5 62	1
OPH	Ophthalmology	12	-	-	62 12	-
ORS	Surgery, Orthopedic	3	-	-	3	-
3 OS OTO	Other Specialty Otolaryngology	20 2	-	-	20 2	-
Р	Psychiatry	14	-	-	13	1
PA PAB	Pharmacology, Clinical	7	-	-	7	-
PCC	Pathology, Bacteriology (See Note 2) Pulmonary Critical Care (See Note 2)	8	-	-	8	-
PD	Pediatrics	47	0.1	-	46	1
PDA PDC	Pediatrics, Allergy Pediatrics, Cardiology	1 2	-	-	1 2	-
PDE	Pediatrics, Endocrinology	6	-	-	6	-
PDP	Pediatrics, Pulmonology	1	-	-	1	-
PDS PH	Surgery, Pediatric Public Health	2 6	-	-	2 5	1
PHO	Pediatrics, Hematology-Oncology	5	-	-	5 5	-
PM PN	Physical Medicine & Rehabilitation Pediatrics, Nephrology	7	-	-	6	1
PNP	Pediatric Nephrology (See Note 2)	3	-	-	3	-
PS	Surgery, Plastic	3	-	-	3	-
PTH PUD	Surgery, Plastic Pathology, Anatomic/Clinical Pulmonary Diseases	19 24	-	-	19 23	1
PYA	Psychoanalysis	-	-	-	-	-
R	Radiology	10	-	-	10	-
REN RES	Reproductive Endocrinology Respiratory Medicine (See Note 2)	28	-	-	28	-
RHU	Rheumatology	239	0.2	214	25	-
RO TS	Radiation Oncology Surgery, Thoracic (See Note 2)	1 5	-	- 1	1 4	-
1 U	Surgery, Urological	2 97	-	-	2	-
4 US	Other Unspecified	97 3	0.1	23	73 3	1
2 VS 5	Surgery, Vascular Inactive	3 15	-	-	3 15	-
	Total Copies to Physicians	3,913	3.6	2,032	1,811	70
	Physicians (See Note 1)	3.6	-	1.8	1.7	0.1
	USA	83,670	76.3	20,241	58,697	4,732
	International Miscellaneous Institutions (See Note 1)	11,955	10.9	86	10,625	1,244
	Miscellaneous Institutions (See Note 1) USA	379	0.3	-	379	-
	Canada	16	-	-	16	-
	International Hospitals	422	0.4	-	422	-
	USA	402	0.4	-	402	-
	Canada	45	-	-	45	-
1	International Medical Libs., Schools & Associations	196	0.2	-	196	-
L	USA	789	0.7	-	789	-
	Canada	21	-	-	21	-
2	International Medical Students	133	0.1	-	133	-
-	USA	3,456	3.2	-	3,456	-
	Canada	50	-	-	50	-
3	International Others Allied to the Field	743	0.7	-	743	-
	USA	3,101	2.8	-	3,101	-
	Canada	65	0.1	-	65	-
	International	358 <b>109,714</b>	0.3 <b>100.0</b>	22,359	358 <b>81,309</b>	6,046

Note 1 - Non-comparable additional data reported at the publisher's option.

Note 2 - Additional category reported beyond comparability program.

# 3b. QUALIFICATION SOURCE BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF JANUARY 5, 2017

	(	Qualified Within	า				
QUALIFICATION SOURCE	1 Year	2 Years	3 Years	Qualified Non-Paid	Qualified Paid	Total Qualified	Percent
I. Direct Request:	61,832	10,589	1,392	600	73,214	73,813	67.3
II. Request from recipient's company:	1,911	634	11	-	2,556	2,556	2.3
III. Membership Benefit:	13,881	-	-	2,295	11,585	13,881	12.6
IV. Communication from recipient or recipient's company (other than request):	632	-	-	632	-	632	0.6
<ul> <li>*Sources other than above, including: Association rosters and directories; Business directories; Manufacturer's, distributor's and wholesaler's lists; and Other sources:</li> </ul>	18,526	306	-	18,832	-	18,832	17.2
VI. Single Copy Sales:	-	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	96,782	11,529	1,403	22,359	87,355	109,714	100.0
PERCENT	88.2	10.5	1.3	20.4	79.6	100.0	
See Additional Data							

CEUCDADHICAL	BDEAKOUT OF	OHALIELED	CIDCIII ATION FOR	DISCHE OF IANHADY I	2017

Region/Country	Qualified Non-Paid	Qualified Paid	Total Qualified	Percent	Region/Country	Qualified Non-Paid	Qualified Paid	Total Qualified	Percent
NEW ENGLAND	2,845	13,974	16,819	15.3	Greenland	-	1	1	
MIDDLE ATLANTIC	3,322	12,600	15,922	14.5	Guernsey	-	1	1	
EAST NO. CENTRAL	2,832	8,402	11,234	10.2	Hungary	-	28	28	
WEST NO. CENTRAL	986	3,828	4,814	4.4	Iceland	-	10	10	
SOUTH ATLANTIC	4,069	11,424	15,493	14.1	Italy	-	1,139	1,139	
EAST SO. CENTRAL	1,012	2,593	3,605	3.3	Liechtenstein	-	2	2	
WEST SO. CENTRAL	1,820	4,776	6,596	6.0	Luxembourg	-	60	60	
MOUNTAIN	903	3,669	4,572	4.2	Malta	-	2	2	
PACIFIC	2,381	10,062	12,443	11.4	Monaco	-	3	3	
U.S. Territories	71	228	299	0.3	Netherlands	-	729	729	
UNITED STATES	20,241	71,556	91,797	83.7	Norway Poland	-	40 31	40 31	
CANADA	2,032	2,078	4,110	3.7	Portugal	-	181	181	
MEXICO	· · ·			0.2	Republic of Ireland		137	137	
	-	238	238	0.2 87.6	Romania		17	17	
NORTH AMERICA	22,273	73,872	96,145		Russian Federation	_	7	7	
CENTRAL AMERICA	-	23	23	-	Serbia	-	3	3	
SOUTH AMERICA	-	520	520	0.5	Slovakia	_	9	9	
EUROPE					Slovenia	-	10	10	
Albania	-	2	2		Spain	1	519	520	
Andorra	-	1	1		Sweden	-	82	82	
Austria	-	369	369		Switzerland	-	1,218	1,218	
Belgium	-	771	771		Turkey	-	50	50	
Bosnia-Herzegovina	-	4	4		United Kingdom	3	1,218	1,221	
Bulgaria	-	3	3		Subtotal	80	10,158	10,238	9.3
Croatia	-	13	13		MIDDLE EAST	4	405	409	0.4
Cyprus	-	12	12		AFRICA	-	149	149	0.2
Czech Republic	_	21	21		ASIA	-	1,071	1,071	1.0
Denmark		64	64		ASIA PACIFIC	2	1,120	1,122	1.0
Estonia	-	7	7		CARIBBEAN	-	37	37	10.0
	-				INTERNATIONAL	86	13,721	13,807	12.6
Faroe Islands	-	2	2						
Finland	-	55	55		TOTAL QUALIFIED				
France	-	636	636		CIRCULATION	22,359	87,355	109,714	100.0
Germany	76	2,514	2,590						
Greece	-	187	187						

# **ADDITIONAL DATA**

### MAGAZINE:

### **PARAGRAPH 1:**

Qualified paid membership benefit subscriptions averaging 10,383 copies were sold to qualified recipients at below basic subscription prices. Members' yearly subscription price of \$94.50 is included in the dues and is non-deductible therefrom.

Qualified paid multi-copy same addressee subscriptions averaging 56 copies were sold at basic subscription prices in quantities of 2 to 99.

#### **PARAGRAPH 3b:**

Association rosters and directories include 1 source of circulation for quantities of 18,832 copies or 17.2%, including DMD lists.

#### PAID CIRCULATION:

Average Annual Order Price: 52 issues for \$184.3 Renewal Rate of Paid Subscribers: 74.4%

#### PROMOTIONAL INCENTIVES:

Premiums were offered with 1,535 subscriptions sold during the period. 1,182 were sold with a duffle bag and sport bottle, 182 were sold with a jump drive and 171 were sold with a jump drive and mouse pad combo.

### **PUBLISHER'S AFFIDAVIT**

We hereby make oath and say that all data set forth in this statement are true.

Christopher R. Lynch, Vice President for Publishing

(At least one of the above signatures must be that of an officer of the publishing company or its authorized representative.)

### IMPORTANT NOTE:

This unaudited brand report has been checked against the previous audit report. It will be included in the annual audit made by BPA Worldwide.

Date signed State

**ID Number** 

February 17, 2017 Massachusetts Middlesex February 17, 2017

Received by BPA Worldwide Type

BJ N019B0D6

Anot-for-profit organization since 1931, BPA Worldwide is governed by a tripartite board comprised of media owners, advertising agencies and advertisers. Headquartered in Shelton, Connecticut, USA, BPA has the largest membership of any media-auditing organization in the world, spanning more than 30 countries. Globally, BPA audits media properties including consumer magazines, newspapers, web sites, events, email newsletters, databases, wireless, social media and other advertiser-supported media—as well as advertiser and agency members. Visit www.bpaww.com for the latest audit reports, membership information and publishing and advertising industry news.